

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	1,434,238,700		\$	1,626,777,100		\$	1,214,162,700		\$	2,111,485,400		\$	2,165,662,200		\$	2,319,277,000	
Ethnicity																		
All Minority	\$	415,461,200	29%	\$	407,453,600	25%	\$	377,941,100	31%	\$	614,743,900	29%	\$	632,784,800	29%	\$	753,314,800	32%
AMERICAN INDIAN	\$	8,763,500	1%	\$	5,280,900	0%	\$	6,559,100	1%	\$	15,665,700	1%	\$	5,023,500	0%	\$	8,099,900	0%
ASIAN OR PACIFI	\$	305,765,100	21%	\$	304,343,200	19%	\$	290,354,400	24%	\$	428,569,000	20%	\$	474,837,600	22%	\$	549,095,200	24%
BLACK	\$	24,675,900	2%	\$	31,028,500	2%	\$	23,561,800	2%	\$	36,443,100	2%	\$	41,751,900	2%	\$	56,895,800	2%
HISPANIC	\$	76,256,700	5%	\$	66,801,000	4%	\$	57,465,800	5%	\$	134,066,100	6%	\$	111,171,800	5%	\$	139,223,900	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	123,365,500	9%	\$	152,632,300	9%	\$	195,792,900	16%	\$	314,301,400	15%	\$	300,012,800	14%	\$	356,362,500	15%
WHITE	\$	895,412,000	62%	\$	1,066,691,200	66%	\$	640,428,700	53%	\$	1,182,440,100	56%	\$	1,232,864,600	57%	\$	1,209,599,700	52%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	232,330,900	16%	\$	261,666,300	16%	\$	200,188,300	16%	\$	335,696,200	16%	\$	324,997,300	15%	\$	318,872,500	14%
Female Owned more than 50%	\$	172,903,300	12%	\$	206,512,200	13%	\$	167,965,900	14%	\$	240,123,700	11%	\$	330,835,600	15%	\$	353,931,600	15%
Male Owned	\$	1,029,004,500	72%	\$	1,158,598,600	71%	\$	846,008,500	70%	\$	1,535,665,500	73%	\$	1,509,829,300	70%	\$	1,646,472,900	71%
Veteran	\$	56,027,500	4%	\$	72,360,900	4%	\$	43,380,000	4%	\$	85,065,900	4%	\$	98,199,900	5%	\$	87,768,300	4%
EXISTING BUSINESS	\$	1,031,479,300	72%	\$	1,212,135,900	75%	\$	898,446,200	74%	\$	1,405,220,600	67%	\$	1,387,339,200	64%	\$	1,468,163,200	63%
NEW BUSINESS	\$	397,201,600	28%	\$	411,548,200	25%	\$	315,386,500	26%	\$	696,576,000	33%	\$	767,812,300	35%	\$	843,032,700	36%
Rural	\$	263,989,000	18%	\$	232,089,400	14%	\$	172,558,800	14%	\$	386,946,600	18%	\$	373,153,800	17%	\$	356,136,800	15%
Urban	\$	1,170,249,700	82%	\$	1,394,687,700	86%	\$	1,041,603,900	86%	\$	1,724,538,800	82%	\$	1,792,508,400	83%	\$	1,963,140,200	85%
Export	\$	86,340,400	6%	\$	100,432,600	6%	\$	72,772,800	6%	\$	120,320,000	6%	\$	146,967,200	7%	\$	98,024,800	4%
CAPLine	\$	13,951,000	1%	\$	55,726,900	3%	\$	27,119,000	2%	\$	57,933,600	3%	\$	34,321,300	2%	\$	16,676,800	1%
PLP	\$	736,264,500	51%	\$	821,755,200	51%	\$	752,878,000	62%	\$	1,214,558,200	58%	\$	1,282,607,200	59%	\$	1,435,418,400	62%
Express	\$	189,711,900	13%	\$	178,487,100	11%	\$	122,574,600	10%	\$	221,091,500	10%	\$	222,476,600	10%	\$	200,885,200	9%
\$150K and Under	\$	153,638,900	11%	\$	150,605,100	9%	\$	128,639,900	11%	\$	224,587,900	11%	\$	232,498,200	11%	\$	213,932,600	9%
>\$150K - \$350K	\$	203,107,300	14%	\$	231,634,100	14%	\$	136,326,600	11%	\$	247,760,000	12%	\$	260,980,900	12%	\$	255,312,300	11%
>\$350K - \$2M	\$	708,874,800	49%	\$	843,890,600	52%	\$	607,852,800	50%	\$	980,867,200	46%	\$	1,075,615,000	50%	\$	1,067,764,200	46%
>\$2M	\$	368,617,700	26%	\$	400,647,300	25%	\$	341,343,400	28%	\$	658,270,300	31%	\$	596,568,100	28%	\$	782,267,900	34%

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	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>4,609</b>		<b>4,734</b>		<b>3,669</b>		<b>6,007</b>		<b>6,578</b>		<b>6,041</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,098</b>	<b>24%</b>	<b>1,085</b>	<b>23%</b>	<b>898</b>	<b>24%</b>	<b>1,474</b>	<b>25%</b>	<b>1,769</b>	<b>27%</b>	<b>1,627</b>	<b>27%</b>
AMERICAN INDIAN	41	1%	38	1%	31	1%	45	1%	36	1%	40	1%
ASIAN OR PACIFI	591	13%	569	12%	476	13%	784	13%	892	14%	830	14%
BLACK	132	3%	111	2%	98	3%	163	3%	285	4%	247	4%
HISPANIC	334	7%	367	8%	293	8%	482	8%	556	8%	510	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	413	9%	438	9%	488	13%	887	15%	781	12%	804	13%
WHITE	3,098	67%	3,211	68%	2,283	62%	3,646	61%	4,028	61%	3,610	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	709	15%	754	16%	573	16%	892	15%	907	14%	809	13%
Female Owned more than 50%	747	16%	788	17%	639	17%	1,044	17%	1,250	19%	1,115	18%
Male Owned	3,153	68%	3,192	67%	2,457	67%	4,071	68%	4,421	67%	4,117	68%
<b>Veteran</b>	<b>251</b>	<b>5%</b>	<b>255</b>	<b>5%</b>	<b>198</b>	<b>5%</b>	<b>236</b>	<b>4%</b>	<b>302</b>	<b>5%</b>	<b>296</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>3,148</b>	<b>68%</b>	<b>3,283</b>	<b>69%</b>	<b>2,555</b>	<b>70%</b>	<b>4,071</b>	<b>68%</b>	<b>3,999</b>	<b>61%</b>	<b>3,667</b>	<b>61%</b>
<b>NEW BUSINESS</b>	<b>1,457</b>	<b>32%</b>	<b>1,448</b>	<b>31%</b>	<b>1,112</b>	<b>30%</b>	<b>1,922</b>	<b>32%</b>	<b>2,567</b>	<b>39%</b>	<b>2,359</b>	<b>39%</b>
<b>Rural</b>	<b>663</b>	<b>14%</b>	<b>553</b>	<b>12%</b>	<b>566</b>	<b>15%</b>	<b>940</b>	<b>16%</b>	<b>1,136</b>	<b>17%</b>	<b>922</b>	<b>15%</b>
<b>Urban</b>	<b>3,946</b>	<b>86%</b>	<b>4,181</b>	<b>88%</b>	<b>3,103</b>	<b>85%</b>	<b>5,067</b>	<b>84%</b>	<b>5,442</b>	<b>83%</b>	<b>5,119</b>	<b>85%</b>
<b>Export</b>	<b>160</b>	<b>3%</b>	<b>143</b>	<b>3%</b>	<b>98</b>	<b>3%</b>	<b>158</b>	<b>3%</b>	<b>187</b>	<b>3%</b>	<b>89</b>	<b>1%</b>
<b>CAPLine</b>	<b>15</b>	<b>0%</b>	<b>84</b>	<b>2%</b>	<b>41</b>	<b>1%</b>	<b>78</b>	<b>1%</b>	<b>45</b>	<b>1%</b>	<b>37</b>	<b>1%</b>
<b>PLP</b>	<b>1,172</b>	<b>25%</b>	<b>1,197</b>	<b>25%</b>	<b>926</b>	<b>25%</b>	<b>1,366</b>	<b>23%</b>	<b>1,546</b>	<b>24%</b>	<b>1,590</b>	<b>26%</b>
<b>Express</b>	<b>2,578</b>	<b>56%</b>	<b>2,343</b>	<b>49%</b>	<b>1,962</b>	<b>53%</b>	<b>3,193</b>	<b>53%</b>	<b>3,603</b>	<b>55%</b>	<b>3,009</b>	<b>50%</b>
<b>\$150K and Under</b>	<b>2,822</b>	<b>61%</b>	<b>2,671</b>	<b>56%</b>	<b>2,308</b>	<b>63%</b>	<b>3,686</b>	<b>61%</b>	<b>4,163</b>	<b>63%</b>	<b>3,568</b>	<b>59%</b>
<b>&gt;\$150K - \$350K</b>	<b>821</b>	<b>18%</b>	<b>914</b>	<b>19%</b>	<b>545</b>	<b>15%</b>	<b>955</b>	<b>16%</b>	<b>999</b>	<b>15%</b>	<b>964</b>	<b>16%</b>
<b>&gt;\$350K - \$2M</b>	<b>848</b>	<b>18%</b>	<b>1,015</b>	<b>21%</b>	<b>706</b>	<b>19%</b>	<b>1,153</b>	<b>19%</b>	<b>1,220</b>	<b>19%</b>	<b>1,261</b>	<b>21%</b>
<b>&gt;\$2M</b>	<b>118</b>	<b>3%</b>	<b>134</b>	<b>3%</b>	<b>110</b>	<b>3%</b>	<b>213</b>	<b>4%</b>	<b>196</b>	<b>3%</b>	<b>248</b>	<b>4%</b>

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	2012			2013			2014			2015			2016			2017		
All 504	\$	434,588,000		\$	655,558,000		\$	294,088,000		\$	462,888,000		\$	582,115,000		\$	520,431,000	
Ethnicity																		
All Minority	\$	98,147,000	23%	\$	148,537,000	23%	\$	72,063,000	25%	\$	133,546,000	29%	\$	185,128,000	32%	\$	158,113,000	30%
AMERICAN INDIAN	\$	777,000	0%	\$	-	0%	\$	-	0%	\$	192,000	0%	\$	2,504,000	0%	\$	129,000	0%
ASIAN OR PACIFI	\$	74,395,000	17%	\$	111,473,000	17%	\$	54,742,000	19%	\$	84,149,000	18%	\$	130,874,000	22%	\$	114,341,000	22%
BLACK	\$	5,467,000	1%	\$	10,925,000	2%	\$	3,616,000	1%	\$	5,262,000	1%	\$	11,172,000	2%	\$	11,432,000	2%
HISPANIC	\$	17,508,000	4%	\$	26,139,000	4%	\$	13,705,000	5%	\$	43,943,000	9%	\$	40,578,000	7%	\$	32,211,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	19,371,000	4%	\$	52,958,000	8%	\$	15,656,000	5%	\$	43,761,000	9%	\$	47,240,000	8%	\$	39,546,000	8%
WHITE	\$	317,070,000	73%	\$	454,063,000	69%	\$	206,369,000	70%	\$	285,581,000	62%	\$	349,747,000	60%	\$	322,772,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,161,000	0%	\$	1,066,000	0%	\$	-	0%	\$	484,000	0%	\$	1,698,000	0%	\$	18,825,000	4%
Female Owned more than 50%	\$	53,272,000	12%	\$	72,923,000	11%	\$	23,592,000	8%	\$	61,494,000	13%	\$	65,287,000	11%	\$	54,677,000	11%
Male Owned	\$	380,155,000	87%	\$	581,569,000	89%	\$	270,496,000	92%	\$	400,910,000	87%	\$	515,130,000	88%	\$	446,929,000	86%
Veteran	\$	21,948,000	5%	\$	26,318,000	4%	\$	12,621,000	4%	\$	16,986,000	4%	\$	18,179,000	3%	\$	17,656,000	3%
EXISTING BUSINESS	\$	373,084,000	86%	\$	561,991,000	86%	\$	254,851,000	87%	\$	391,035,000	84%	\$	450,483,000	77%	\$	441,654,000	85%
NEW BUSINESS	\$	61,504,000	14%	\$	93,567,000	14%	\$	39,237,000	13%	\$	71,853,000	16%	\$	131,632,000	23%	\$	78,777,000	15%
Rural	\$	107,944,000	25%	\$	134,359,000	20%	\$	63,694,000	22%	\$	95,393,000	21%	\$	125,713,000	22%	\$	104,299,000	20%
Urban	\$	326,644,000	75%	\$	521,199,000	80%	\$	230,394,000	78%	\$	367,495,000	79%	\$	456,402,000	78%	\$	416,132,000	80%
Export	\$	11,372,000	3%	\$	36,324,000	6%	\$	21,697,000	7%	\$	24,029,000	5%	\$	21,994,000	4%	\$	657,000	0%
\$150K and Under	\$	9,345,000	2%	\$	11,900,000	2%	\$	6,890,000	2%	\$	7,251,000	2%	\$	7,374,000	1%	\$	8,022,000	2%
>\$150K - \$350K	\$	54,710,000	13%	\$	69,297,000	11%	\$	35,674,000	12%	\$	47,816,000	10%	\$	42,537,000	7%	\$	41,148,000	8%
>\$350K - \$2M	\$	286,632,000	66%	\$	381,484,000	58%	\$	184,286,000	63%	\$	289,201,000	62%	\$	299,021,000	51%	\$	318,058,000	61%
>\$2M	\$	83,901,000	19%	\$	192,877,000	29%	\$	67,238,000	23%	\$	118,620,000	26%	\$	233,183,000	40%	\$	153,203,000	29%

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	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>708</b>		<b>953</b>		<b>468</b>		<b>660</b>		<b>673</b>		<b>662</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>142</b>	<b>20%</b>	<b>192</b>	<b>20%</b>	<b>92</b>	<b>20%</b>	<b>161</b>	<b>24%</b>	<b>151</b>	<b>22%</b>	<b>165</b>	<b>25%</b>
AMERICAN INDIAN	3	0%	-	0%	-	0%	1	0%	1	0%	1	0%
ASIAN OR PACIFI	89	13%	119	12%	44	9%	87	13%	83	12%	96	15%
BLACK	16	2%	21	2%	9	2%	8	1%	12	2%	15	2%
HISPANIC	34	5%	52	5%	39	8%	65	10%	55	8%	53	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	32	5%	58	6%	26	6%	44	7%	60	9%	45	7%
WHITE	534	75%	703	74%	350	75%	455	69%	462	69%	452	68%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3	0%	2	0%	-	0%	1	0%	1	0%	36	5%
Female Owned more than 50%	105	15%	139	15%	66	14%	107	16%	106	16%	94	14%
Male Owned	600	85%	812	85%	402	86%	552	84%	566	84%	532	80%
<b>Veteran</b>	<b>45</b>	<b>6%</b>	<b>46</b>	<b>5%</b>	<b>24</b>	<b>5%</b>	<b>24</b>	<b>4%</b>	<b>35</b>	<b>5%</b>	<b>28</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>606</b>	<b>86%</b>	<b>841</b>	<b>88%</b>	<b>414</b>	<b>88%</b>	<b>559</b>	<b>85%</b>	<b>568</b>	<b>84%</b>	<b>579</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>102</b>	<b>14%</b>	<b>112</b>	<b>12%</b>	<b>54</b>	<b>12%</b>	<b>101</b>	<b>15%</b>	<b>105</b>	<b>16%</b>	<b>83</b>	<b>13%</b>
<b>Rural</b>	<b>209</b>	<b>30%</b>	<b>225</b>	<b>24%</b>	<b>125</b>	<b>27%</b>	<b>155</b>	<b>23%</b>	<b>161</b>	<b>24%</b>	<b>164</b>	<b>25%</b>
<b>Urban</b>	<b>499</b>	<b>70%</b>	<b>728</b>	<b>76%</b>	<b>343</b>	<b>73%</b>	<b>505</b>	<b>77%</b>	<b>512</b>	<b>76%</b>	<b>498</b>	<b>75%</b>
<b>Export</b>	<b>20</b>	<b>3%</b>	<b>33</b>	<b>3%</b>	<b>22</b>	<b>5%</b>	<b>24</b>	<b>4%</b>	<b>24</b>	<b>4%</b>	<b>1</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>87</b>	<b>12%</b>	<b>111</b>	<b>12%</b>	<b>64</b>	<b>14%</b>	<b>64</b>	<b>10%</b>	<b>67</b>	<b>10%</b>	<b>71</b>	<b>11%</b>
<b>&gt;\$150K - \$350K</b>	<b>223</b>	<b>31%</b>	<b>283</b>	<b>30%</b>	<b>152</b>	<b>32%</b>	<b>196</b>	<b>30%</b>	<b>175</b>	<b>26%</b>	<b>166</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>369</b>	<b>52%</b>	<b>497</b>	<b>52%</b>	<b>232</b>	<b>50%</b>	<b>362</b>	<b>55%</b>	<b>357</b>	<b>53%</b>	<b>375</b>	<b>57%</b>
<b>&gt;\$2M</b>	<b>29</b>	<b>4%</b>	<b>62</b>	<b>7%</b>	<b>20</b>	<b>4%</b>	<b>38</b>	<b>6%</b>	<b>74</b>	<b>11%</b>	<b>50</b>	<b>8%</b>

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